

# PrecisionAccess™

# Access Control Re-Invented

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# VIDDER

- Headquartered in Campbell, CA (Silicon Valley).
- We protect some of the world's most sensitive applications.
- Exec team includes co-authors of Software-Defined Perimeter protocol.
- No product breaches including three hackathons (2 RSA; IAPP-CSA Congress)



**“Vidder enhanced security and allowed us to avoid a costly, time consuming infrastructure upgrade.”**  
CISO- SGN

# The Enterprise Perimeter is Dead

## Problems with traditional perimeters

### 1. Sophisticated Attacks

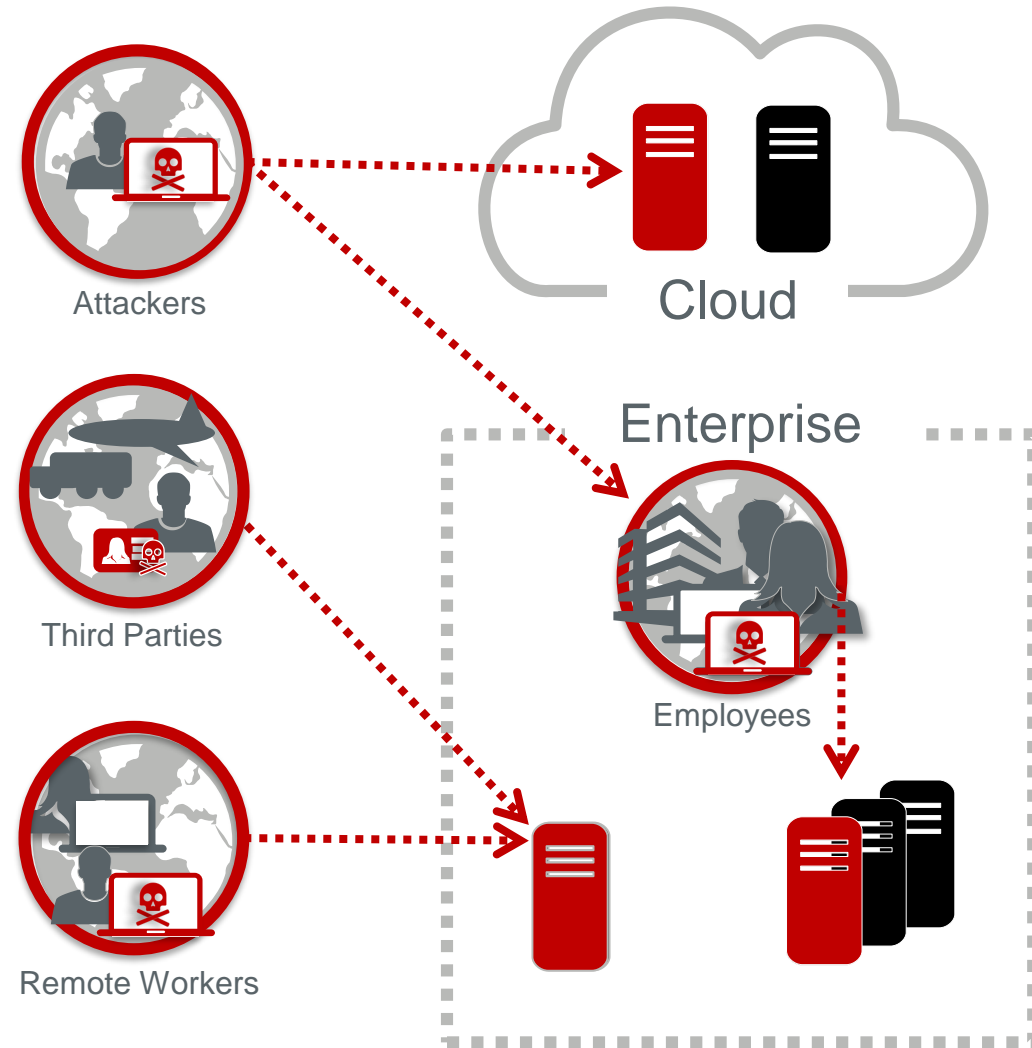
Phishing attacks easily penetrate the perimeter

### 2. Increased Outsourcing

More untrusted third parties connecting to VPN

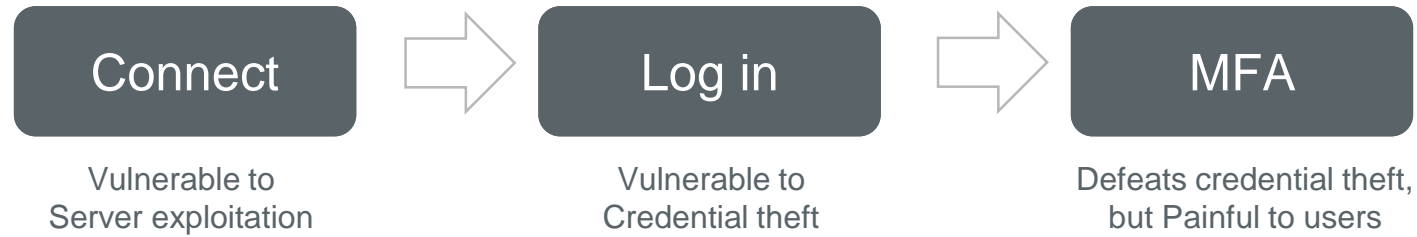
### 3. Cloud Migration

Applications are moving outside to the cloud



# The Old-School Approach is Flawed.

Today:



SDP:



Defeats

1. Credential theft, transparently
2. Server exploitation
3. Denial of Service
4. Infrastructure compromise
5. Connection hijacking
6. Compromised clients

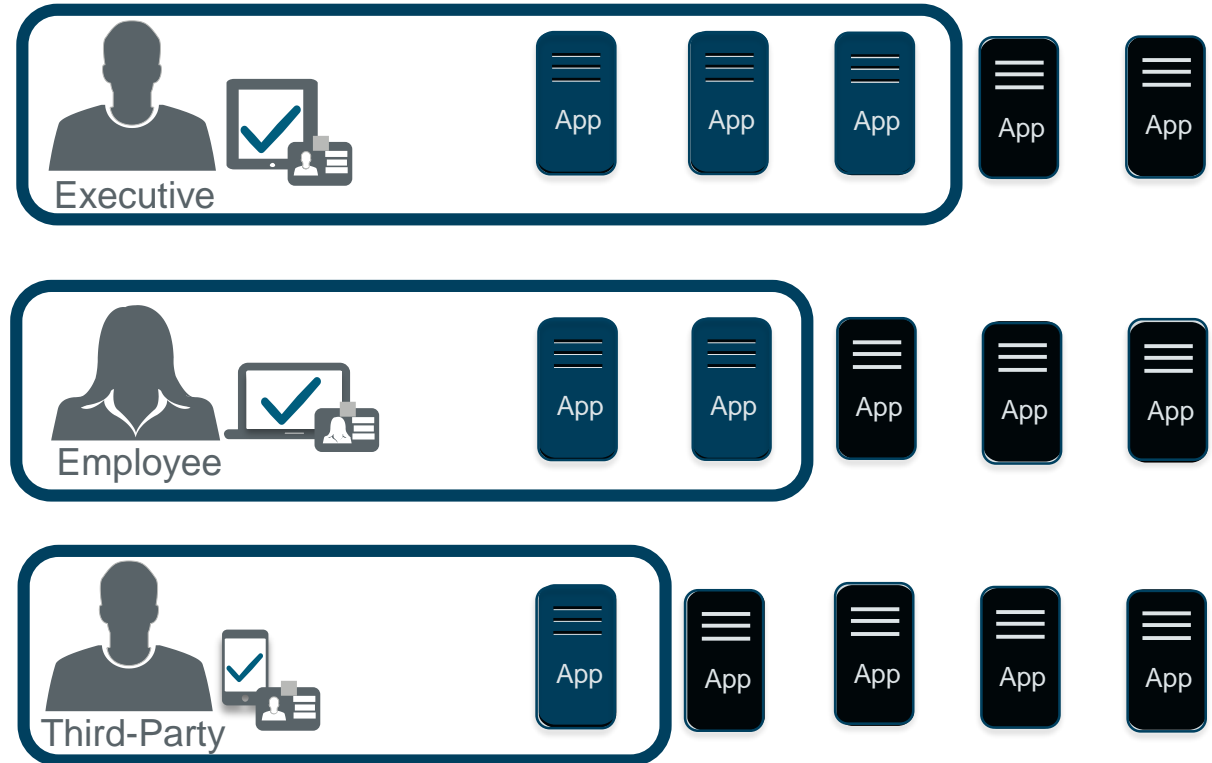
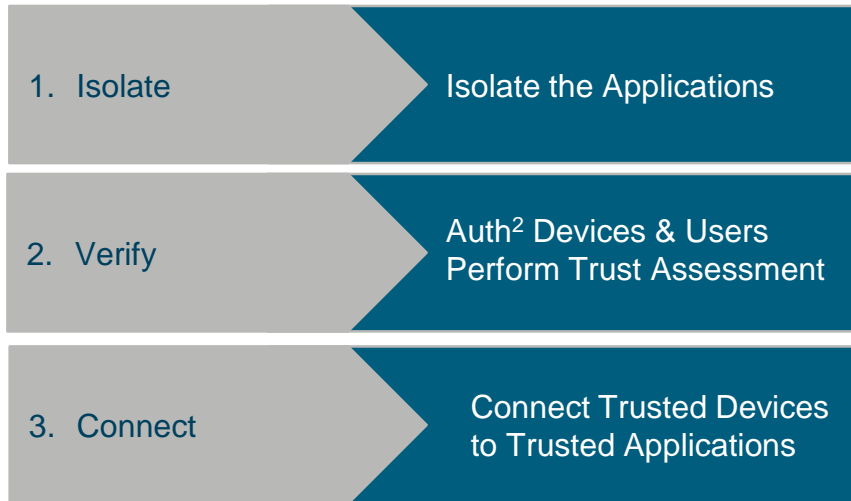


# Software Defined Perimeter is the Solution



*Zero Attack Surface until trust is proven*

## Change the rules

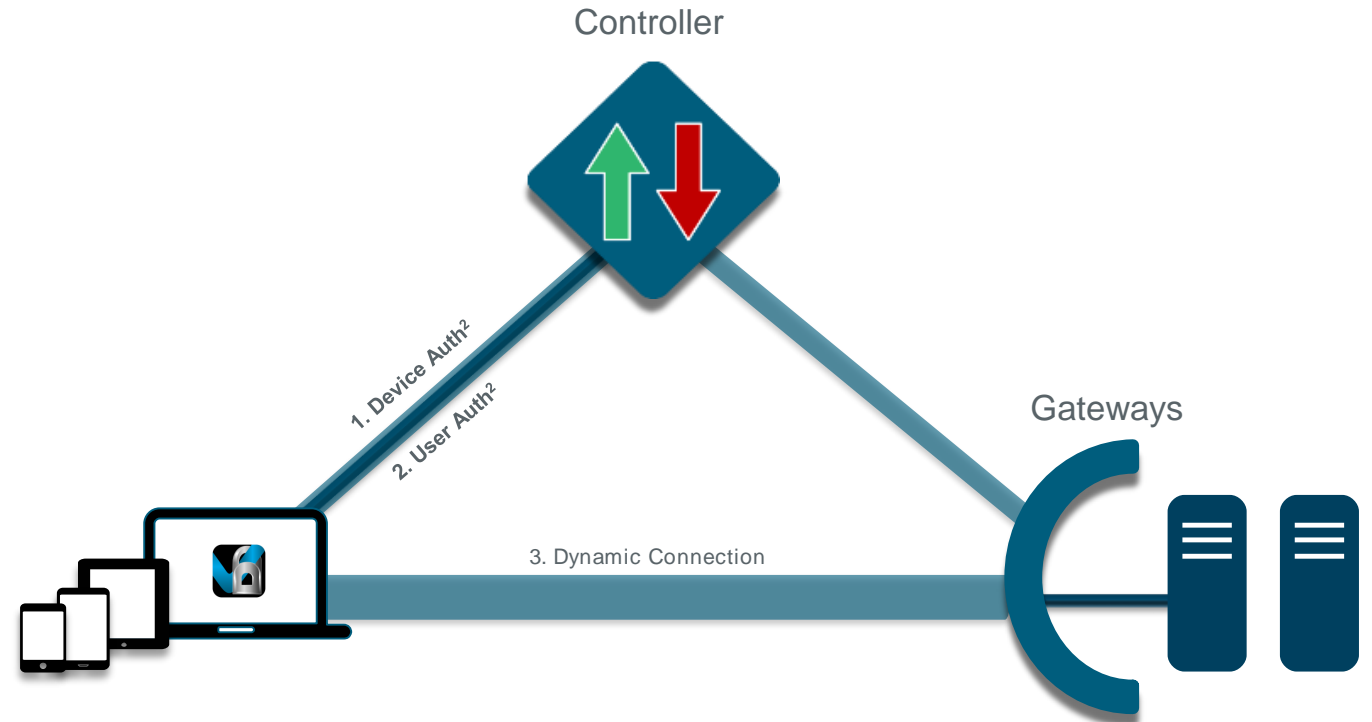


## Requirements

1. Isolate the servers
2. Control plane for pre-attestation
3. Enable authorized users only

## SDP implementation

1. Device authentication, security context
2. User authentication, authorization
3. Dynamically provision connections



## 0. One time on-boarding

Crypto Artifacts  
Root of Trust  
Thin Client

## 1. Device Authentication & Authorization

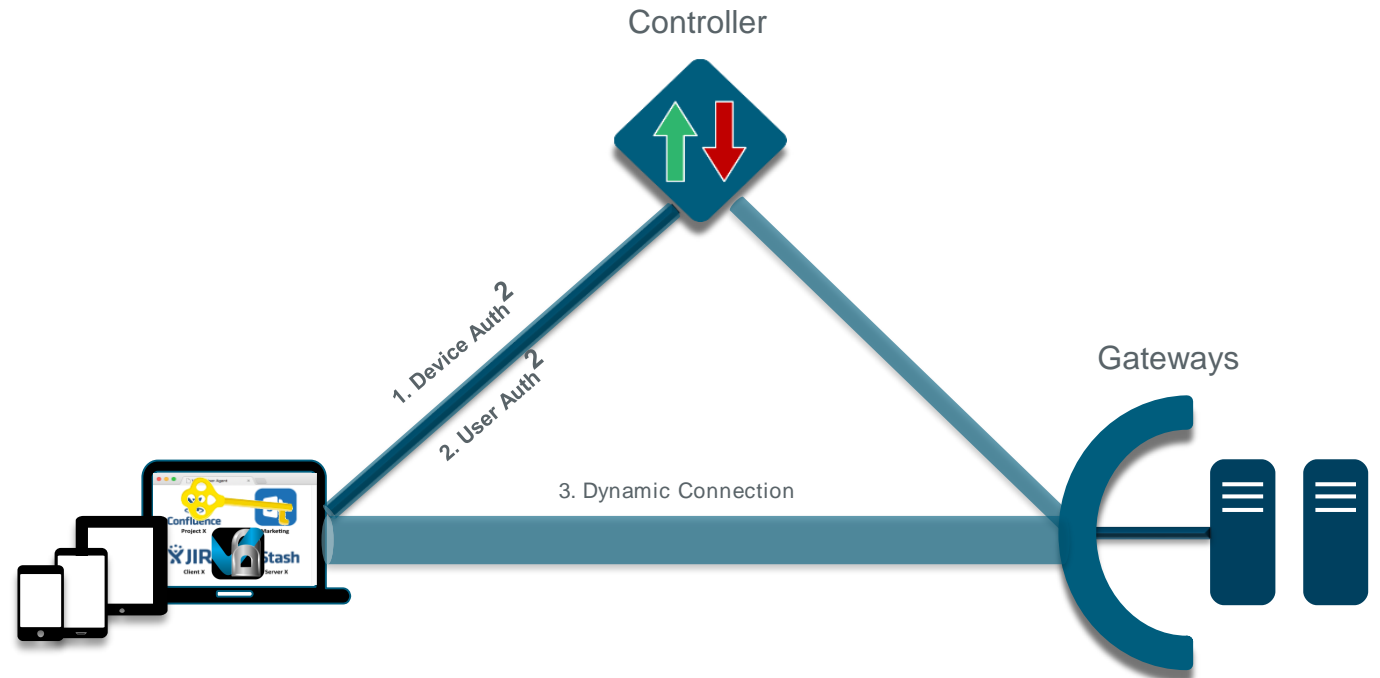
SPA: One-time Password  
mTLS & Fingerprint: Device Authentication  
Trust Assessor: Context-Aware Authorization

## 2. User Authentication & Authorization

Authentication: Integrated to Enterprise SSO  
Authorization: Derived from AD/LDAP Groups

## 3. Dynamically Provisioned Connections

Trusted Access: Only enable access to trusted devices  
Granular Access: No exposure of network



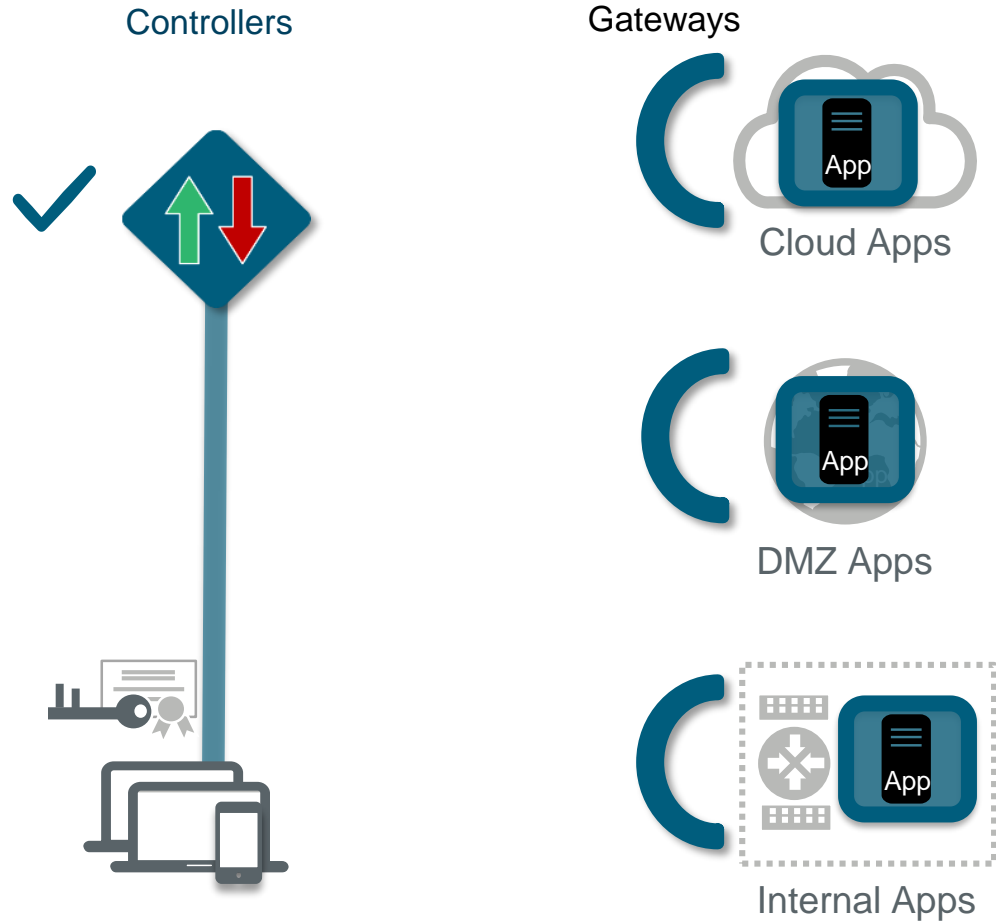
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## Attack / Defense

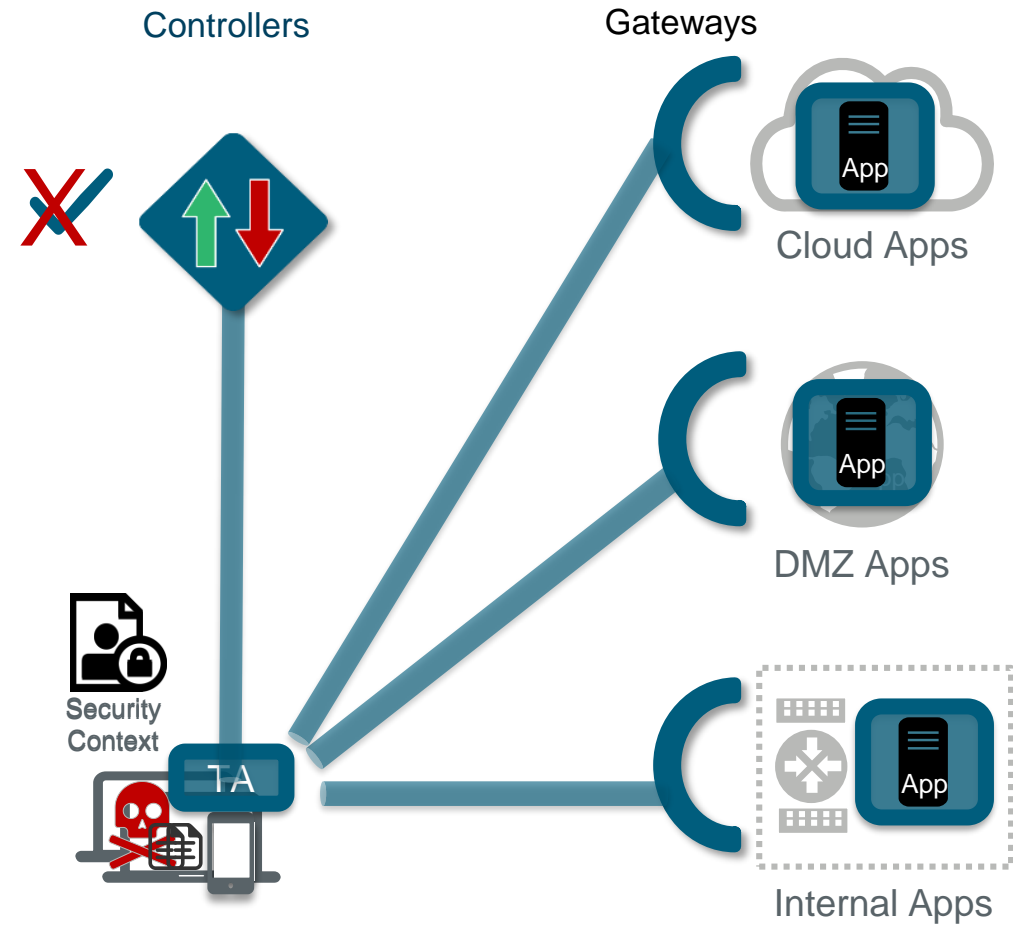
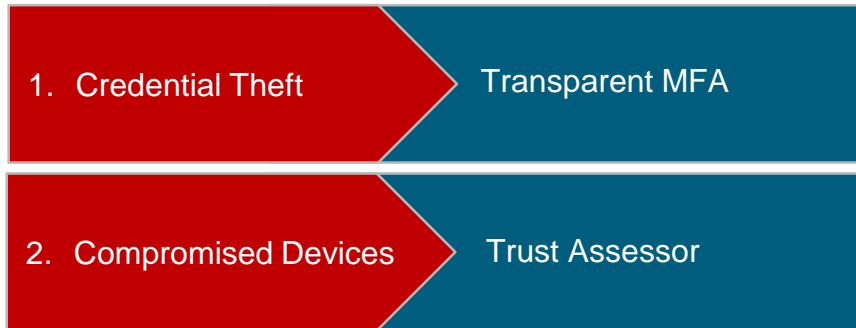
1. Credential Theft

Transparent MFA



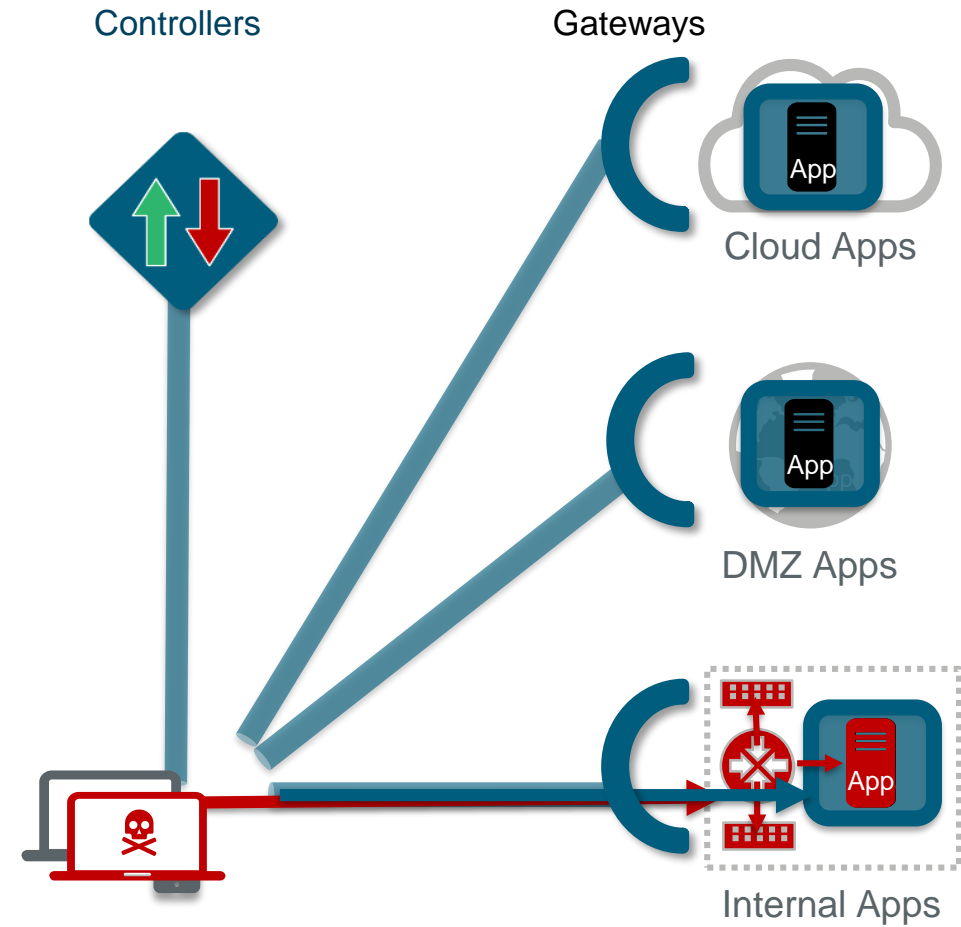


## Attack / Defense



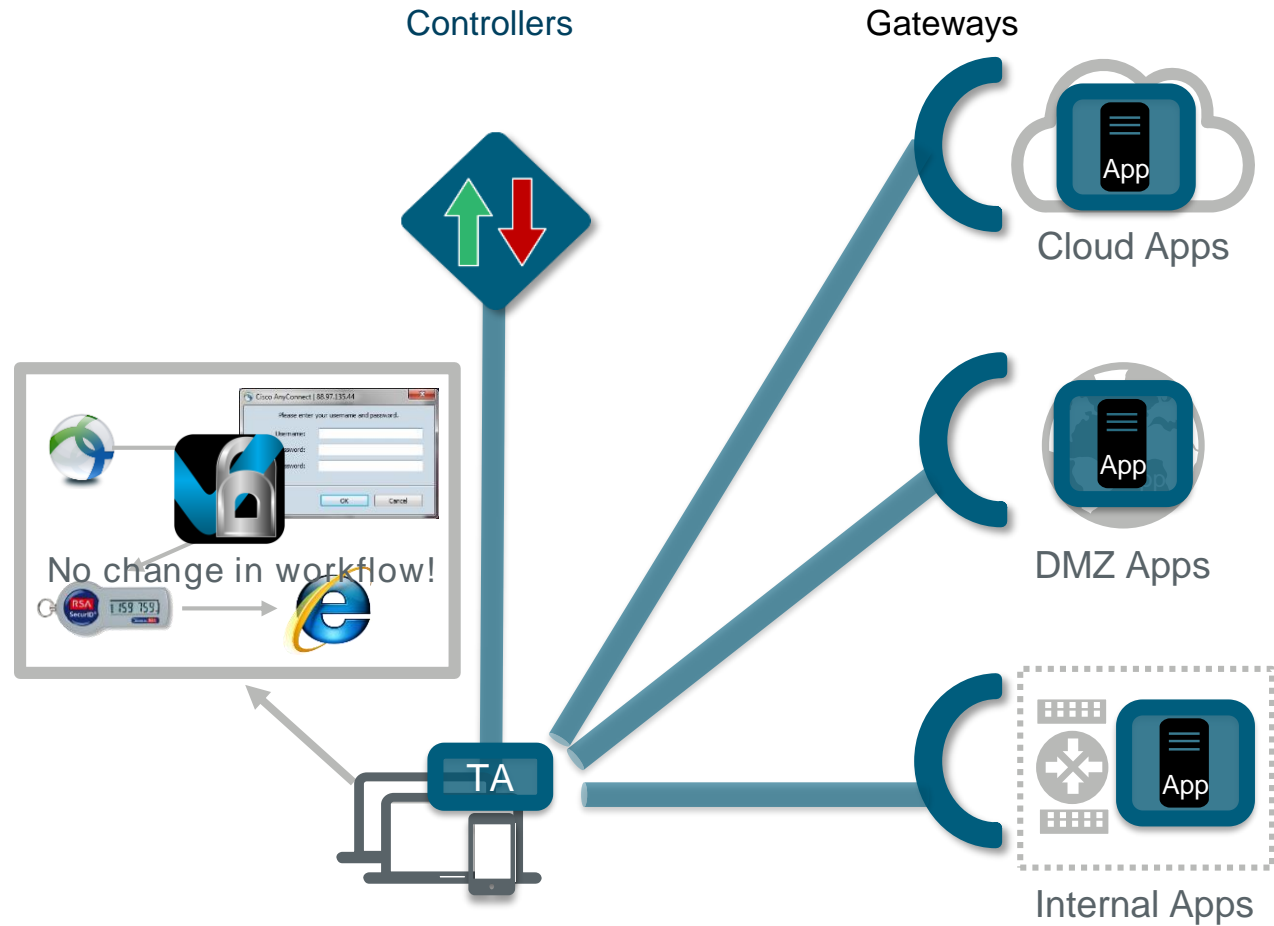
## Attack / Defense

1. Credential Theft	Transparent MFA
2. Compromised Devices	Trust Assessor
3. Server Vulnerabilities	Server Isolation



## Attack / Defense

1. Credential Theft	Transparent MFA
2. Compromised Devices	Trust Assessor
3. Server Vulnerabilities	Server Isolation
4. Interrupted Workflow	Transparent UX



# PrecisionAccess Demo

VIDDER



## Use Cases

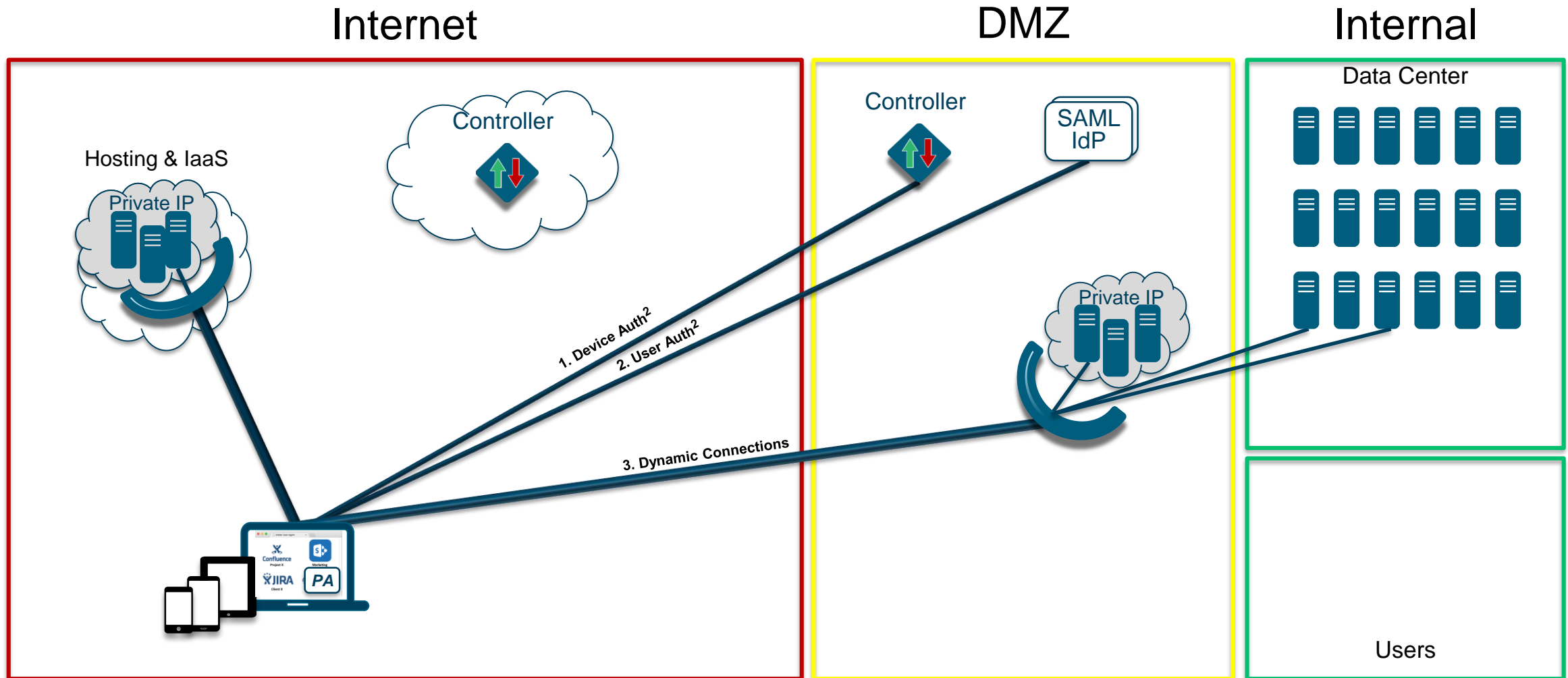
- Business-critical apps  
Secure intellectual property, PII, financial
- Data center isolation  
Secure the zero trust network
- Remote / 3<sup>rd</sup> party access, M&A  
App access, not network; transparent MFA
- Cloud migration  
Put the app on the Internet, then remove it
- Cloud Only Corp  
The vision of a simpler world

## IT Projects

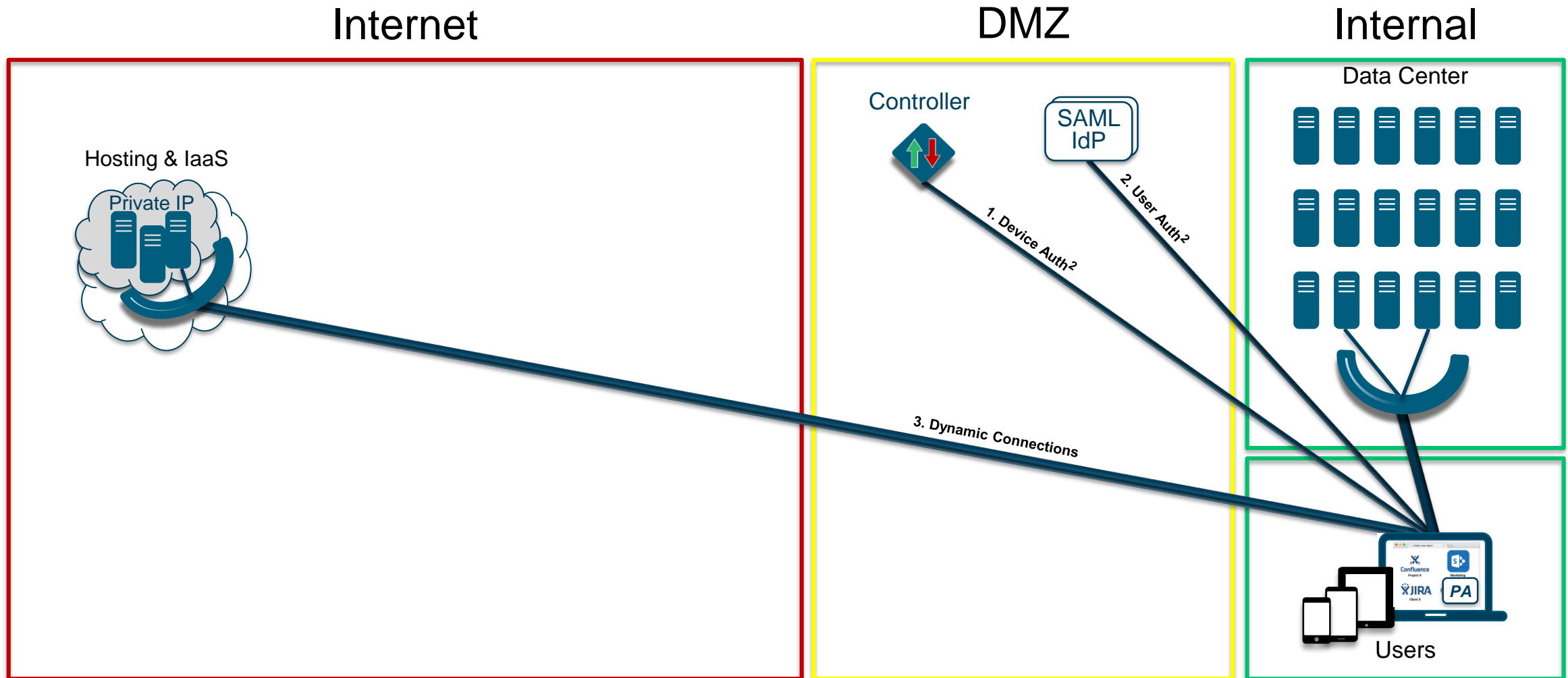
- Micro segmentation begins ...  
... with user-to-server segmentation
- Fulfill the promise of NAC  
Fine-grained app access without VLANs
- Multi-Factor Authentication  
Easy to on-board, transparent to use
- Rationalize patch management  
Vulnerable servers isolated by default
- Zero trust network  
Interconnects trusted endpoints anywhere

# PrecisionAccess Network Topologies

# Integration with your Network

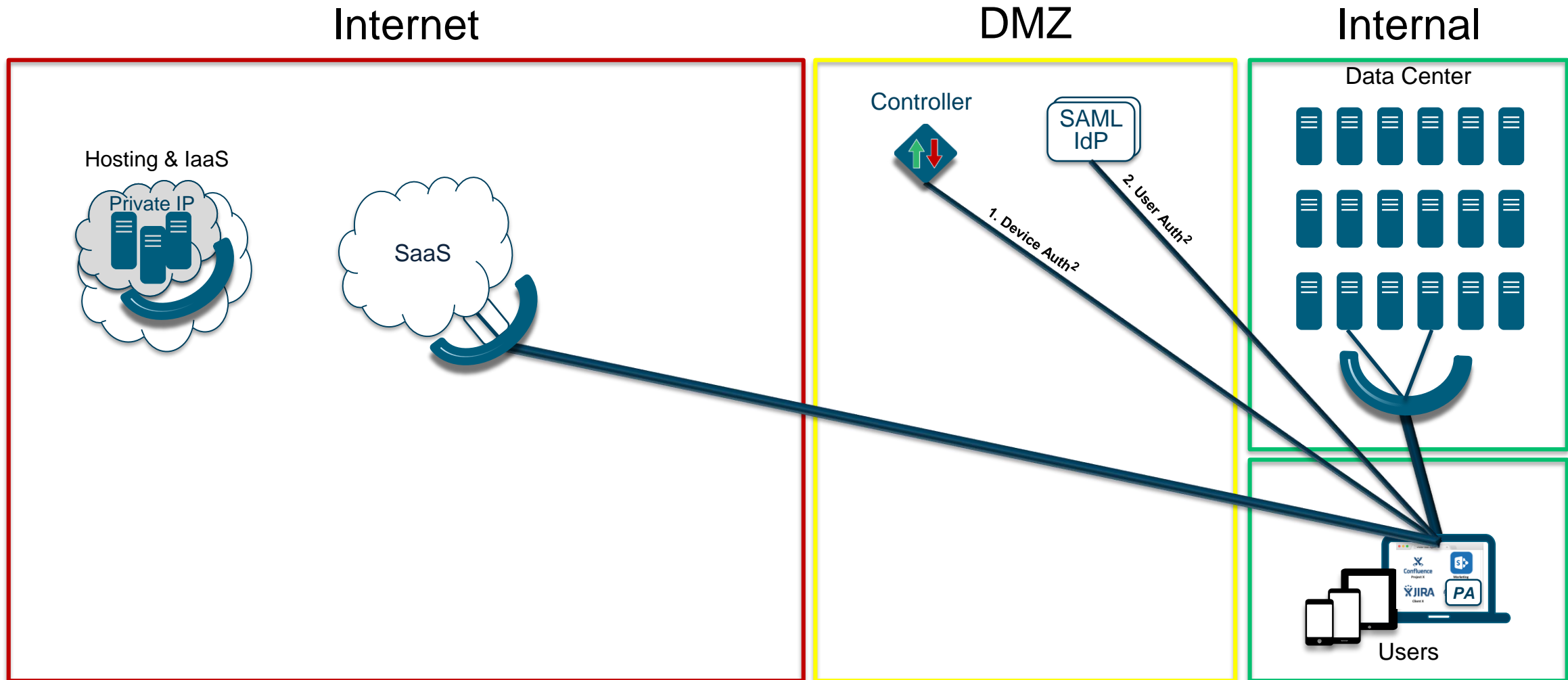


# Integration with your Network



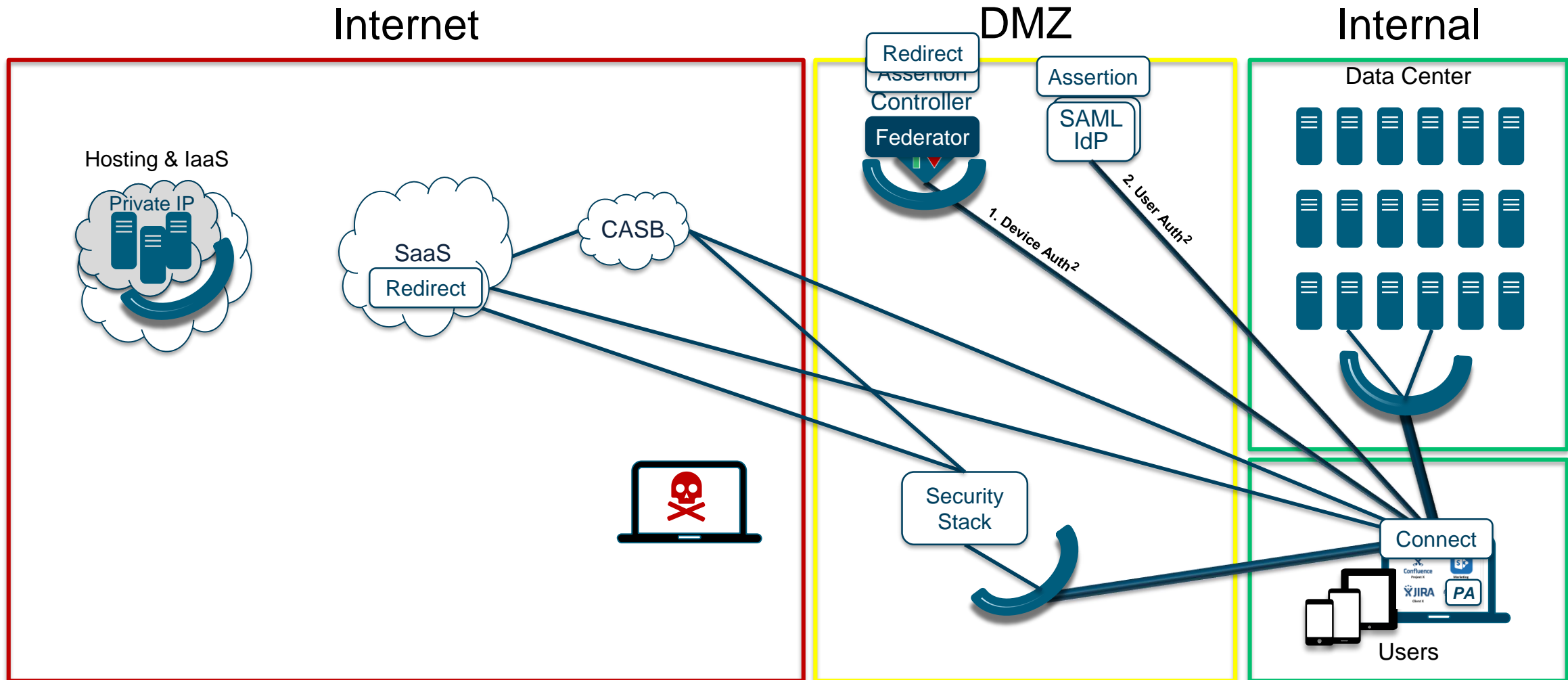


# Adding SaaS to your Network



Defeat:  
Credential theft (transparently)  
Compromised device  
Man-in-the-Middle

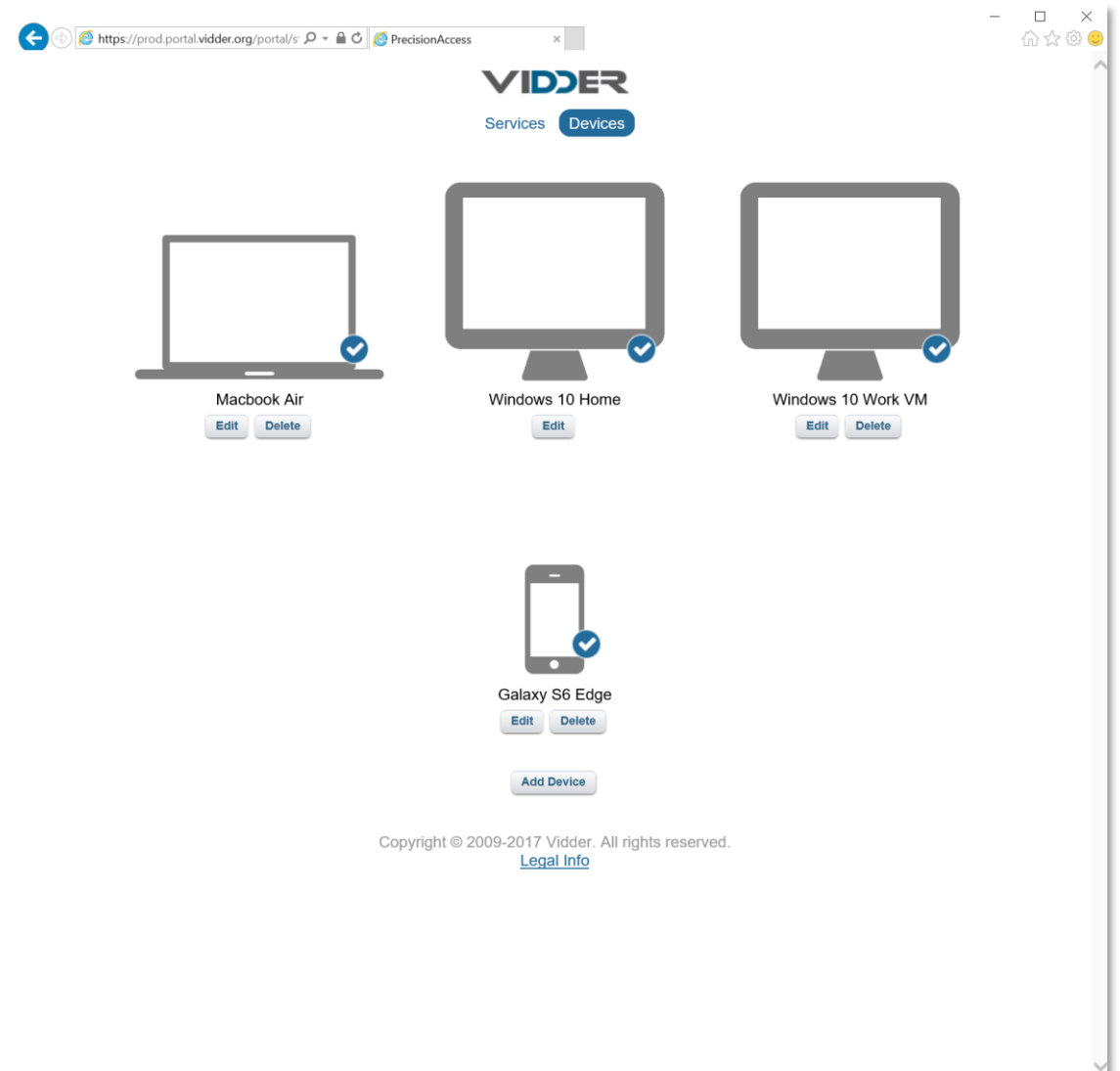
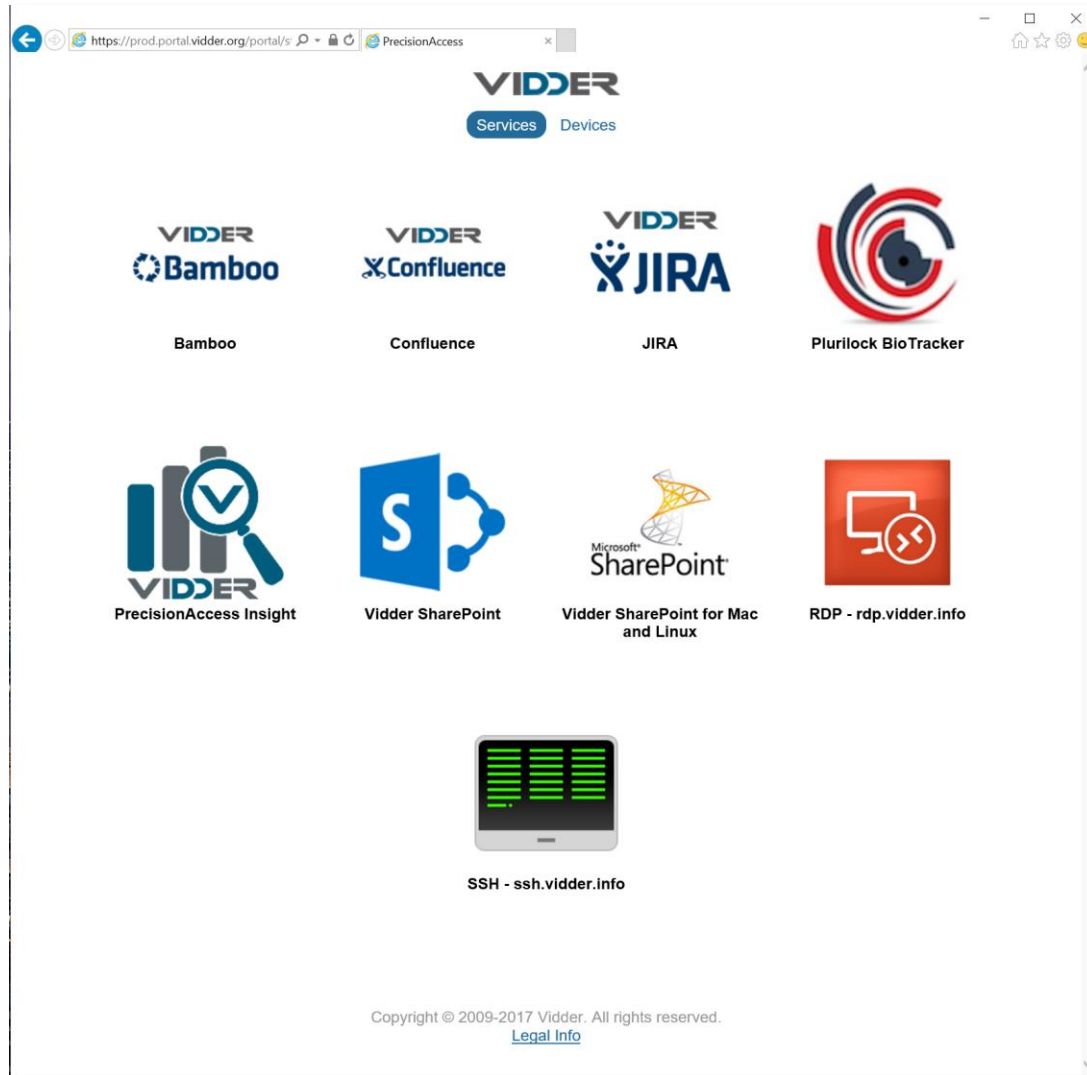
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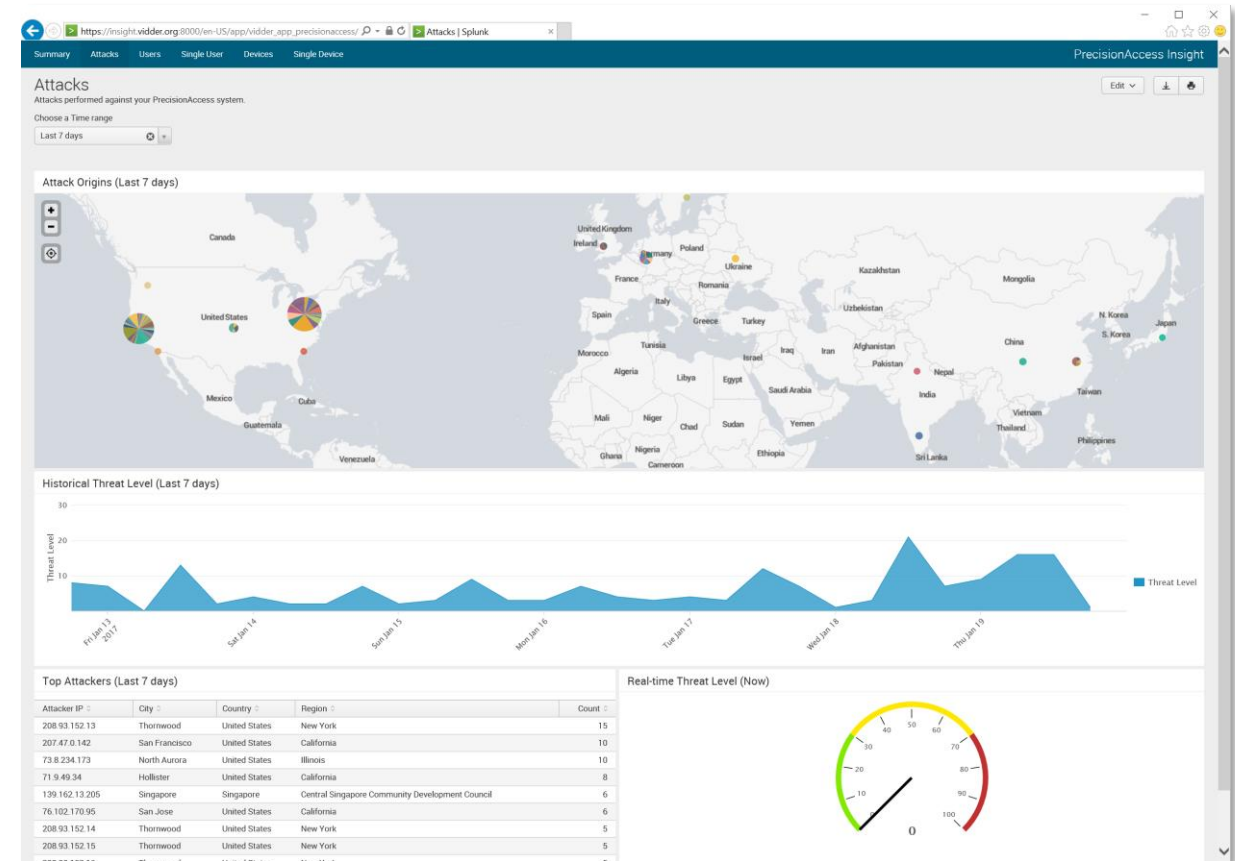


Defeat:  
Credential theft (transparently)  
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# PrecisionAccess - Screenshots

# PrecisionAccess - Portal and Device









# PrecisionAccess - Roadmap

FOR TONY FERGUSON / MAN GROUP

# PrecisionAccess Roadmap 2017

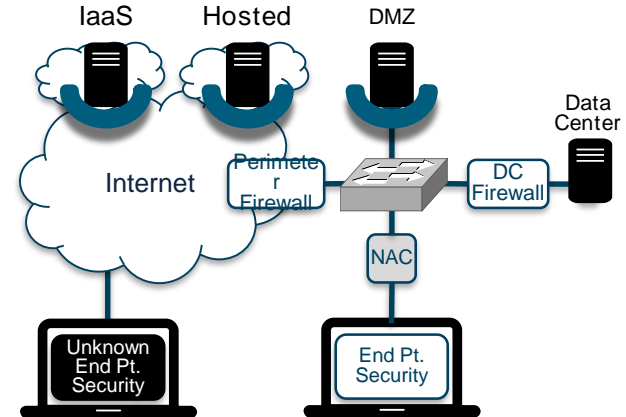


	Today	Q1 2017	Q2 2017	2H 2017
 Client	Transparent MFA Transparent UX AD-Driven Auto Upgrade Automated Onboarding Windows, Mac, Linux, IOS	IOS Native App Support Android Browser	Android Native App Support	
 Server	Dynamic Gateway Firewall Application-layer tunnel Context-aware Identity Integration via SAML / AD High Availability / DR Split Tunnel PKI Integration SIEM Integration Users & Devices Attacks	Wildcard DNS IP Ranges Port Ranges Number of Devices Policy Multiple Concurrent Devices	Increased Scale Geo-Clustering / Distribution SaaS Protection via SAML	
 Insight		Applications	Threat Detection Threat Hunting Enterprise-wide Searching Detailed Endpoint Visibility	Abnormal Behavior Detection
 Trust Assessor	Managed vs Unmanaged Computer Domain User Groups		Alerting and Reporting Check for Processes, Network, User, Services, Registry, Patches  Automated Endpoint Trust Assessment <ul style="list-style-type: none"><li>Threat Intelligence Correlation</li><li>Indicators of Attack</li><li>Vulnerability Assessment</li><li>Malware Detection</li></ul>	Access Control Enforcement Revoke Access Per-App Risk-based Access Control ML/AI-Driven Detections 3rd Party Integrations

# PrecisionAccess – Competition

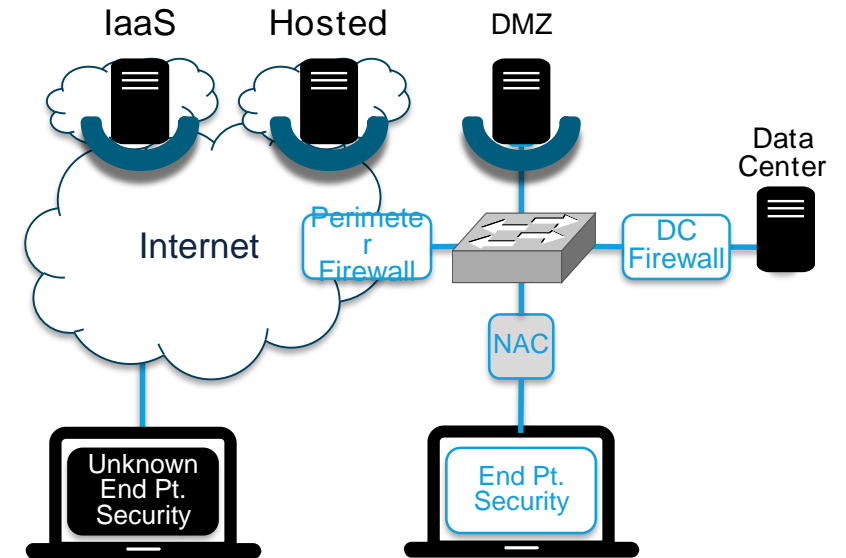


- Reduce / Complement
- Network Access Control (NAC):
  - Device pre-authentication for access to the LAN
  - In practice, non-granular assignment to 1 of 3 networks
    - Internal, untrusted (i.e., BYOD), guest
- PrecisionAccess:
  - Complements NAC
    - Extends it to cloud, non-employees
  - Reduces NAC
    - If eliminate full network access by remote offices
    - Huge cost reduction



Example vendors: [HP\(Aruba\)](#), [Cisco](#), [Forescout](#)

- Reduce / Complement
- Cisco ISE:
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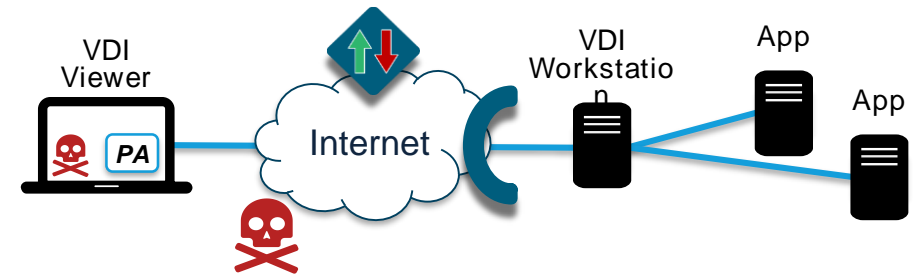


Example vendors: Cisco ISE

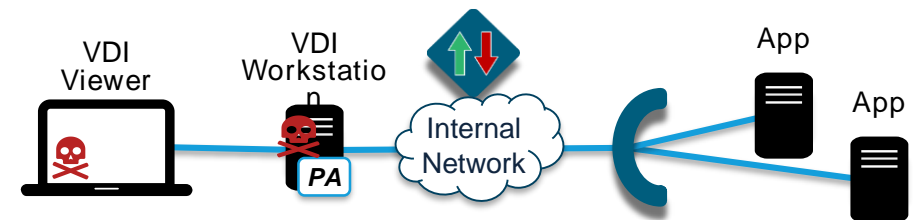
- Complement
- VDI:  
Mitigates attacks from **compromised authorized** users
- PrecisionAccess:  
Defeats access from **all unauthorized** users
- PrecisionAccess also:  
Defeats credential theft transparently  
Defeats server exploitation (e.g., 28 vulnerabilities in Citrix server)  
Is easy to install  
Is easy to use securely (tMFA vs. passwords or tokens)  
Works like users expect (without delay and jitter)  
Is virtual, elastic, and cloud friendly

Example vendors: Citrix, VMware

Non-Persistent VDI & PrecisionAccess



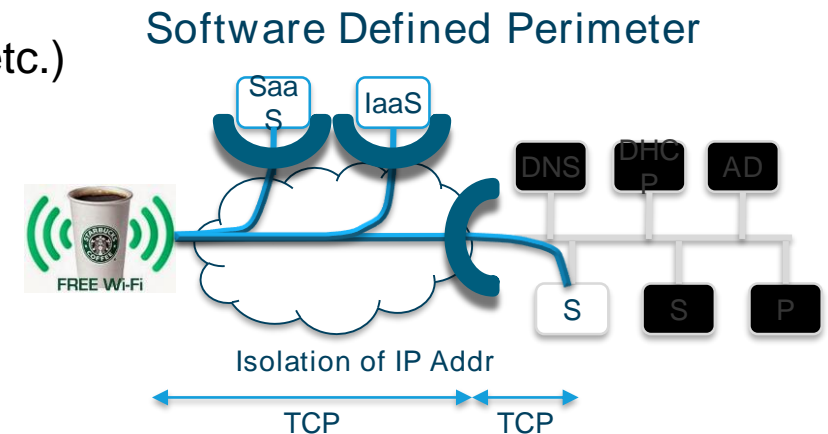
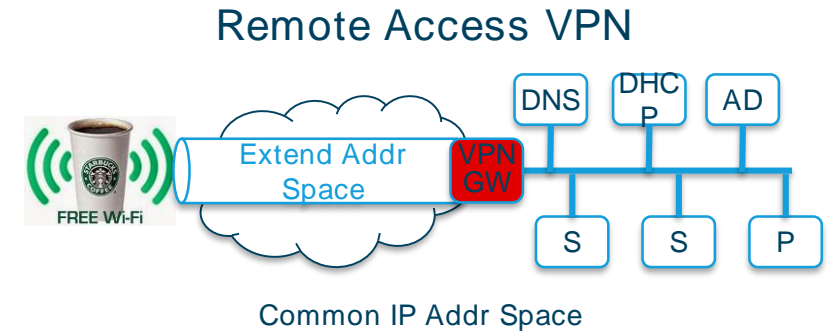
Persistent VDI & PrecisionAccess



# Remote Access VPN

- Reduce
  - Eliminating non-employees, untrusted devices
- Remote Access VPN:
  - Useful to give broad access to remote employees
  - In practice, static configuration provides too much connectivity
- However, PrecisionAccess:
  - The solution for the enterprise ecosystem & untrusted devices
  - Fine grained access to authorized apps only (no DNS, DHCP, visibility, etc.)
  - Can be deployed anywhere (software vs. hardware, typically)
  - Is cloud friendly (virtual, elastic, no backhaul of traffic)
  - Is user friendly (transparent MFA vs. tokens)
  - Is client application specific (vs. all applications of client)
  - Scales immensely (separation of control plane vs. data plane)

Example vendors: Cisco, Juniper, Checkpoint



# Next Gen Firewalls

- Reduce complex firewall rules
- Both:
  - User and application aware
  - Visualize traffic by user and/or geographically
- PrecisionAccess:
  - Does not require 1,000's firewall rules (uses AD)
  - Defeats credential theft (transparent MFA)
  - Defeats connection hijacking (mutual TLS)
  - Can be deployed anywhere (dynamically configured)
  - Is cloud friendly (virtual, elastic, no backhaul of traffic)
  - Scales immensely (separation of control vs. data)
- Next gen firewalls:
  - Create the perimeter, add UTM functions
  - Data center east/west server separation
  - Example vendors: Palo Alto Networks, Cisco Sourcefire

